

Message Text

CONFIDENTIAL

PAGE 01 BERLIN 01239 191659Z

46

ACTION COME-00

INFO OCT-01 EUR-25 ADP-00 EB-11 CIAE-00 INR-10 NSAE-00

RSC-01 L-03 RSR-01 /052 W
----- 130116

P R 191640Z JUL 73

FM USMISSION BERLIN

TO SECSTATE WASHDC PRIORITY 2106

AMEMBASSY BONN

INFO AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

C O N F I D E N T I A L BERLIN 1239

E.O. 11652: GDS

TAGS: PFOR, BFOL, ETRD, GE, US

SUBJECT: GENERAL MOTORS PROPOSAL TO GDR

BERLIN 1226 (NOTAL)

1. AT URGENT MEETING REQUESTED BY HIM JULY 19, DOELLING OF GDR CHAMER FOR FOREIGN TRADE (AHK) TOLD MISOFF THAT EAST GERMAN MINISTRY FOR FOREIGN ECONOMIC RELATIONS (MAW) NEEDED GENERAL MOTORS PROPOSAL WITHIN EIGHT DAYS. ACCORDING TO DOELLING, EAST GERMANS REQUIRED SOME SORT OF PROPOSAL RIGHT AWAY (UMGEHEND) AS THEY HAD TO MAKE THEIR OWN DECISION SOON ENOUGH TO PERMIT ACTUAL COMMENCEMENT OF NEGOTIATIONS DURING LEIPZIG FAIR WHICH STARTS SEPTEMBER 8. DOELLING CLAIMED TO BE UNAWARE WHETHER MAW HAD RECEIVED OTHER PROPOSALS. IDENTIFYING HIS MAW INTERLOCUTOR AS HERR OPITZ, DOELLING EXPRESSED HIS PERSONAL CONFIDENCE THAT GENERAL MOTORS PROPOSAL WOULD LIKELY TO BE THE ONE TO "GET ON BOARD (EVENTUELL EINSTEIGEN)". DOELLING ONCE AGAIN ALLEDGED THAT GDR DOES NOT AND CANNOT HAVE AT THIS STAGE DETAILED VEHICLE SPECIFICATIONS DESIRED BY GENERAL MOTORS. DOELLING CONCLUDED BY ASKING MISOFF TO TELL GM THAT, IF NECESSARY, HE WAS AVAILABLE BY TELEPHONE OR IN PERSON FOR ANY FURTHER DISCUSSION.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 BERLIN 01239 191659Z

2. COMMENT. WE HAVE DISTINCT IMPRESSION FROM REPEATED DOELLING INQUIRIES THAT GDR WOULD PREFER AMERICAN TECHNOLOGY FOR THIS GDR-CZECHOSLOVAK-HUNGARIAN JOINT VEHICLE AND MAY ACTUALLY BE ANXIOUS FOR PRESTIGIOUS GENERAL MOTORS PARTICIPATION. ON OTHER HAND, WHILE DOELLING, AS RESPONSIBLE OFFICIAL FOR AMERICAN AFFAIRS IN AHK, SEEMS TO HAVE COMMITTED HIS REPUTATION TO SECURING AMERICAN PARTICIPATION, OPITZ AND HIS COLLEAGUES IN MAW ARE PROBABLY MORE MINDFUL OF AMERICAN BACKOFFS AT TOGLIATTI AND KAMA RIVER AND WISH TO HAVE SOMETHING MORE CONCRETE FROM GENERAL MOTORS. IF THERE IS USG INTEREST IN GENERAL MOTORS PARTICIPATION IN JOINT VEHICLE PROJECT, WE SUGGEST THAT GENERAL MOTORS BE URGED TO DEVELOP AND FORWARD INTERIM PROPOSAL WHICH COULD AT LEAST SATISFY GDR NEEDS UNTIL LEIPZIG FAIR TALKS.BORG

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AUTOMOTIVE INDUSTRY, AUTOMOBILES
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BERLIN01239
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS BORG
Errors: N/A
Film Number: n/a
From: BERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730724/aaaaarjh.tel
Line Count: 75
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 10 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10-Aug-2001 by izenbei0>; APPROVED <15 FEB 2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GENERAL MOTORS PROPOSAL TO GDR BERLIN 1226 (NOTAL)
TAGS: PFOR, BFOL, ETRD, GC, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005